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## Its Not All About Me The Top Ten Techniques for Building Quick Rapport with Anyone

By Robin Dreeke

Paperback. Book Condition: New. Paperback. 98 pages. Despite the age-old saying, individuals everywhere still have a hard time realizing that it's not all about them. Robin Dreeke uses his research and years of work in the field of interpersonal relations and behavior to help readers focus on building relationships with others in *Its Not All About Me: The Top Ten Techniques for Building Quick Rapport with Anyone*. As the head of the FBI's Behavioral Analysis Program within the Counterintelligence Division, Dreeke has used the techniques listed in *Its Not All About Me* with skilled professionals within the FBI as well as with sales professionals, educators and individuals across the country and world. He knows the information provided will apply to business professionals of all sectors, those just entering the workforce and those leading companies. *Its Not All About Me* offers readers a look into the human mind, explaining how it really works. From reading body language to massaging egos in order to learn more information, Dreeke provides techniques he's tested and mastered when it comes to building rapport with others. In some aspects, Dreeke's *Its Not All About Me* is about the individual and his wants, goals, desires and dreams....



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